



Regional Industrial Sales Manager

Allied Moulded Products, Inc. (Allied Moulded) is the Contractor's Choice of nonmetallic electrical boxes and enclosures in today's residential, commercial and industrial markets. Leveraging more than half-a-century of experience, Allied Moulded has grown to become the benchmark of quality within the electrical industry. Our full-service molding operation includes expertise in compression and injection molding utilizing thermoset and thermoplastic materials, as well as our unique resin transfer molding process. Utilizing a modern automated assembly process, we are pleased to provide our customers with a superior product at a competitive price. Our unrelenting focus on service, delivery, value, innovation and technology in everything we make and do, has made us who we are today.

This is an outstanding opportunity for an experienced Sales Manager. The Northwest Regional Industrial Sales Manager reports directly to the National Sales Manager and plans, develops and implements long and short term Sales strategies for our industrial product line. Provides strong organizational leadership, motivation and management skills in directing sales of our industrial products in the Northwest United States through Manufacturer's Representatives. Job requires 50% travel and proficiency in the use of the following software systems MS Windows, Excel, Word, as well as experience and use of CRM software.

Qualified candidates should have a Bachelor's degree in Business Management or Marketing/Sales Administration from an accredited 4-year college or university with progressively more responsible position relevant experience. Excellent persuasive skills. Excellent verbal and written communication skills. Excellent presentation skills to effectively interface with customers, sales reps and co-workers.

The Allied Moulded Products, Inc. employee benefit options include medical insurance with vision coverage, dental, life insurance, and a disability and flexible spending account. You choose the benefits that best suit your individual needs. In addition, we offer a 401(k) plan with a company match, tuition assistance, vacation, holidays, and employee assistance.

If interested in this opportunity, please email your resume to: hr@alliedmoulded.com.

Equal Opportunity Employer