



# Regional Sales Manager

Allied Moulded Products, Inc. (Allied) is the Contractor's Choice of nonmetallic electrical boxes and enclosures in today's residential, commercial and industrial markets. Leveraging more than half-a-century of experience, Allied has grown to become the benchmark of quality within the electrical industry. Our full-service molding operation includes expertise in compression and injection molding utilizing thermoset and thermoplastic materials, as well as our unique resin transfer molding process. Utilizing a modern automated assembly process, we are pleased to provide our customers with a superior product at a competitive price. Our unrelenting focus on service, delivery, value, innovation and technology in everything we make and do, has made us who we are today.

This is an outstanding opportunity for an experienced Sales Manager. The Southeast Regional Sales Manager reports directly to the National Sales Manager and plans, develops and implements long and short-term Sales strategies for our residential product line. Provides strong organizational leadership, motivation and management skills in directing sales of our residential products in the Southeast United States through Manufacturer's Representatives. Job requires 50% travel and can be home based or an office will be provided at our facility. Must be proficient in the use of the following software systems: MS Windows, Excel, Word, as well as experience and use of CRM, ERP software.

Qualified candidates should have a Bachelor's degree in Business Management or Marketing/Sales Administration from an accredited 4-year college or university with progressively more responsible position or relevant experience. Excellent persuasive skills. Excellent verbal and written communication skills. Excellent presentation skills to effectively interface with customers, sales reps and co-workers.

The Allied Moulded Products, Inc. employee benefit options include medical insurance with vision coverage, dental, life insurance, and a disability and flexible spending account. You choose the benefits that best suit your individual needs. In addition, we offer a 401(k) plan with a company match and profit sharing, tuition assistance, vacation, holidays, quarterly bonus, weekly paycheck and employee assistance.

Send resume and cover letter to [sbaker@alliedmoulded.com](mailto:sbaker@alliedmoulded.com). Visit our website at [www.alliedmoulded.com](http://www.alliedmoulded.com)

Equal Opportunity Employer